2024 MCFARLANE HERITAGE DEALER PROGRAM

Pricing, Discounts and Terms

- Whole Goods Price List in effect at time of order.
- 20/14 Discount – 1 Unit
- 20/16 Discount – 2 Units
- Order Dates: July 1, 2023 – June 30, 2024
- 1% 25, net 270 Days from date of invoice.
- Final Due Date is 270 days or when sold, whichever comes first.
- In lieu of dating, machines are eligible for a 1% cash discount if paid within 25 days of invoice.
- Freight charges are due 25 days from date of invoice.

Eligible Products

- Incite®, Quadra-Till, Cobra, Finalizer
- Harrow carts with Harrows: HDL-10, HDL-100, HDL-1100, WDL-2000
- Field Finishers: RBH-100, RBH-1000, RBH-200, RBH-2000, Pharoah
- Stalk Choppers and Crimpers: SC and SPR (All Models)
- Bed Conditioners: SPR-BC (All Models)

2024 MCFARLANE PLATINUM DEALER PROGRAM

Program Qualification

- Enrollment in the McFarlane Platinum Dealer requires pre-approval by both the Territory Manager and Sales Manager.

Pricing, Discounts and Terms

- Whole Goods Price List in effect at time of order.
- 20/16 on all units.
- Order Dates July 1, 2023 – June 30, 2024
- 2% 25, net 365 Days from date of invoice.
- Final Due Date is 365 days or when sold, whichever comes first.
- In lieu of dating, machines are eligible for a 2% cash discount if paid within 25 days of invoice.
- Freight charges are due 25 days from date of invoice.

Eligible Products

- Incite®, Quadra-Till, Cobra, Finalizer
- Harrow carts with Harrows: HDL-10, HDL-100, HDL-1100, WDL-2000
- Field Finishers: RBH-100, RBH-1000, RBH-200, RBH-2000, Pharoah
- Stalk Choppers and Crimpers: SC and SPR (All Models)
- Bed Conditioners: SPR-BC (All Models)

Platinum Dealer Demo Unit Program

- Platinum Dealers will receive a 20/20 discount and 365 Day terms on designated demo unit.
- Platinum Dealers agree to keep a designated demo unit (Incite®, Cobra, QT, Finalizer) in inventory at all times.

Platinum Dealer Marketing Program

- McFarlane Platinum Dealers qualify for Platinum Level Marketing Program.